



VOSS of Norway ASA International Distribution Inquiry Form

VOSS Artesian Water from Norway is firmly established as a leading global brand within the ultra premium bottled water category. The product is exclusively available at luxury premises and premium outlets globally. It is the expressed intent of VOSS of Norway ASA to ensure that our products are available at the leading restaurants & nightclubs, luxury hotels and gourmet food stores.

VOSS has two separate market organizations: VOSS USA and VOSS International. In international markets VOSS is distributed through national and regional distribution partners. Typically, VOSS works with a limited number of partners in each market on a territorial exclusive basis. For a list of countries where VOSS already have distribution agreements in place, please consult our website at www.vosswater.com. You may contact our distributors directly with any inquiries.

For distribution inquiries for new markets, we kindly ask you to complete and return this form via email to us at: international@vosswater.com. Please use the electronic fields and fill in the form electronically. The yellow note fields contain helpful comments - click on them to access. Please note that we are only able to process forms received electronically.

Please note that we have a large number of inquiries regarding international distribution, and all applications will be processed carefully. We work according to strategic geographic priorities that may affect the sequence of distribution appointments and feedback on your inquiry. Due to the amount of inquiries, we do not ship samples until we are in more advanced discussions with a potential distributor. Once we have received your form, you will be contacted in due course - thank you for your patience.



Inquiry for Country / Region:

1. INFORMATION ABOUT THE INQUIRER

Company name:

Company address:

General corporate information:

Year Established:

Turnover (USD):

Number of employees:

Name of owner(s):

2. COMPANY ACTIVITY PROFILE



Current focus area: Beverages Foods Other

If Beverages: Water Beer/Wine Spirits Soft Drinks

If Other, please specify:

Value chain position: Importer Wholesaler Distributor

Current products / brands:

Use of re-sellers/sub-distributors Yes No

If Yes, how many?

Own warehouse: Yes No

If Yes, size of facility:

If Yes, location of facility:

Number of (own) outside sales people:

Number of (own) delivery vehicles:

Existing customer profile:

Retail Restaurants Hotels Nightclubs

If more than one, type and percentage of turnover of largest customer sector: % Sector:

Number of accounts:

Reference customers:

Other comments on activities:

3. INTENDED ACTIVITIES



Target customers for VOSS in your market:

Short description of business / marketing plan:

Contact person:

Name:

Position:

Email:

Telephone number:

Company website: